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| **OBJECTIVE** | Retail sales manager position in the cellular phone industry, using good communication and negotiating skills. |
| **SUMMARY OF QUALIFICATIONS** | * Two years’ experience in retail sales
* Excellent interpersonal and communication skills
* Proficiency using Microsoft Office
* Fluency in spoken and written Spanish
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| **EXPERIENCE** | **Retail Sales Representative**, Universe Retail Stores, Deerfield, WI October 2012 to present* Exceeded monthly sales goals for 8 months out of 12
* Provide technical training on products and services to new sales reps

**Sales Associate**, Computer Products Warehouse, Deerfield, WI July 2010 to September 2012* Demonstrated, recommended, and sold a variety of computer products to customers
* Led computer training for other sales associates
* Received commendation for sales accomplishments

**Salesperson** (part-time), Home and Garden Design Center, Madison, WI July 2010 to June 2009* Helped customers in flooring department with selection and measurement of a variety of flooring products
* Assisted department manager with product inventory
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| **HONORS AND ACTIVITIES** | * Elected to Beta Gamma Sigma, international honor society for business students
* Qualified for Dean’s List, six academic periods
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